

# Local Market Update – July 2018

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Sullivan's Island

Area 43

### Single-Family Detached

Key Metrics	July			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	6	1	- 83.3%	57	59	+ 3.5%
Closed Sales	2	7	+ 250.0%	32	42	+ 31.3%
Median Sales Price*	\$3,052,500	<b>\$2,300,000</b>	- 24.7%	\$1,921,250	<b>\$1,938,050</b>	+ 0.9%
Average Sales Price*	\$3,052,500	<b>\$2,017,437</b>	- 33.9%	\$2,176,781	<b>\$2,107,604</b>	- 3.2%
Percent of Original List Price Received*	94.6%	<b>90.9%</b>	- 3.9%	90.2%	<b>93.9%</b>	+ 4.1%
Days on Market Until Sale	49	81	+ 65.3%	109	80	- 26.6%
Inventory of Homes for Sale	35	20	- 42.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

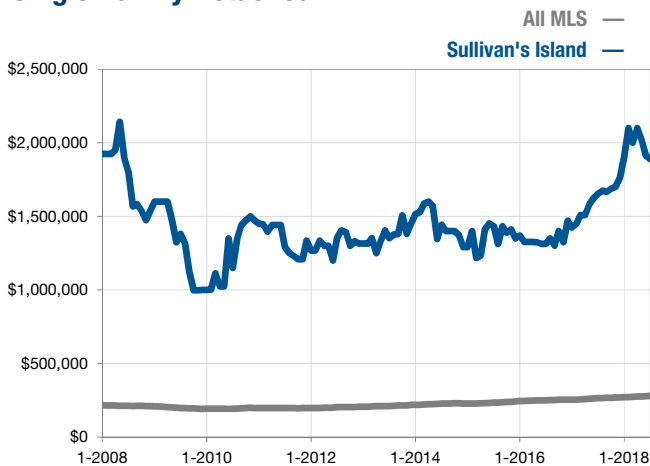
### Townhouse-Condo Attached

Key Metrics	July			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	0	0	--	2	6	+ 200.0%
Closed Sales	0	0	--	3	2	- 33.3%
Median Sales Price*	\$0	<b>\$0</b>	--	\$512,500	<b>\$487,500</b>	- 4.9%
Average Sales Price*	\$0	<b>\$0</b>	--	\$475,500	<b>\$487,500</b>	+ 2.5%
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	90.4%	<b>97.5%</b>	+ 7.9%
Days on Market Until Sale	0	0	--	216	13	- 94.0%
Inventory of Homes for Sale	1	4	+ 300.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

